



the settlement company®  
closings and escrow in mexico

The Settlement Company welcomes Lic. Claudia Fuentes Carrillo as its new Executive Closing Officer for La Paz.

Claudia Fuentes, well known in La Paz and Los Cabos real estate circles, is undertaking the Executive Closing Officer role with The Settlement Company® in La Paz. She joins Alicia Parra who has headed up the closing division in Los Cabos for the past twenty years.

Claudia's chief duties will be to attend to the buyers and sellers of properties in La Paz, La Ventana, parts of the East Cape and Todos Santos. She will be supervising each aspect of the process from the foreign relations permits, the appraisal, working with the notaries public to proper registration of the deed in the public registry of property. This process will ensure that buyers receive proper title to their property and that sellers have full release of obligations and receive their funds. Properties bought and sold in many cases, represent savings of a lifetime. Claudia, fully bilingual, will be available to speak with buyer and seller clients, responding to their questions and concerns.

Claudia comes to us with vast experience: She has a degree in International Business from the University of Guadalajara, has impressive credentials in the business and real estate world, has license number 0345 in BCS as a broker, has traveled the entire planet for seven years with Qatar Airlines as a stewardess and hostess, and in a supervisory position with the airline. This experience has helped her to understand better our international community and its needs in BCS. She has also held positions in real estate sales in both La Paz and Los Cabos over the years and is a member of the JOHN K GLAAB awards selection committee. Claudia's passion is law which she will put to good use in analyzing the deeds, working with buyers' and sellers' agents to be sure all is in good order, so that clients can feel secure in their purchase.

The Settlement Company® is the first escrow and closing company in Mexico. It was founded in 1991 by Linda Jones Neil, a California and Mexico real estate broker, and has served thousands of buyers and seller across Mexico to obtain clean and clear titles to Mexican properties.

"We are delighted that Claudia is joining us. She will be a valuable asset to the growing La Paz marketplace and will add expertise and security for buyers and sellers who use our services." commented Linda Neil, founder of the company.

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